

## *Our Valued Investors*

*(number in parentheses represents years of investment in FCEDC as of March 31, 2012)*

Accurate Controls (8)	Fond du Lac Bumper Exchange (13)	Pro Motorsports of Fond du Lac (2)
Action Printing (12)	Fond du Lac County (23)	Quality Packaging (3)
Actra Rehabilitation Association (5)	Fond du Lac Skyport (5)	RB Royal Industries (20)
Advanced Paper Enterprises (4)	Ford & Harbridge Ins. &	Ripon Printers (20)
Advanced Tooling (new investor)	Financial Svc. (15)	Sadoff and Rudoy Industries (11)
Advantage Accounting (5)	Forest Mall (12)	Sam Meyer/State Farm (8)
Agnesian HealthCare (24)	Fox Valley Savings Bank (23)	Schenck Business Solutions (22)
Ahern-Gross Plumbing (24)	Foy & Springborn (9)	Sirna Productions (3)
Alliance Laundry Systems (22)	Grande Cheese Company (24)	Society Insurance (24)
Alliant Energy (24)	Graphic Center (7)	Stuart's Landscaping &
Aluminum Resources (20)	Green Lake Bank (2)	Garden Center (5)
AMC of Wisconsin, Inc. (3)	Guaranty Title Services (16)	The Goldsmith (3)
American Bank (24)	Guenther Supply (20)	The Nielsen Company (2)
Associated Bank (22)	Guilfoile Insurance (13)	The Reporter (21)
BMO Harris Bank (21)	Haber/M&M Printing (13)	Timon Perron Trucking (14)
Baker Cheese (13)	Hierl Insurance (20)	Tom's Quality Millwork (8)
Baker Tilly (7)	Holiday Automotive (24)	Town of Fond du Lac (13)
Bank of Fond du Lac (2)	Holiday Chrysler Dodge Jeep (15)	U.S. Bank (23)
Bank of Oakfield (17)	Holiday Inn/WISCO Partners (23)	United Parts Plus (14)
Basic American Metals (10)	Hometown Bank (14)	UW-Fond du Lac (6)
BCI Burke Company (11)	Horicon Bank (12)	Vanderkin Plumbing (3)
Blue Door Consulting (2)	Hornung Golf Products (23)	Vande Zande & Kaufman, LLP (14)
Bluemkes, Inc. (9)	Huberty & Associates (21)	Village of Brandon (5)
Bob and Maureen Poch (4)	Hutter Property Services (15)	Village of Campbellsport (9)
Bomier Properties (12)	Ideal Chiropractic (3)	Village of North Fond du Lac (14)
Brenner Tank (20)	INFO-PRO Mortgage Services (3)	Village of Oakfield (8)
BrownBoots Interactive (2)	Integrity Saw & Tool (14)	Village of Rosendale (4)
Burg Homes & Design Inc. (2)	J.F. Ahern Co. (24)	W.J. Leasa Electric (18)
C.D. Smith Construction (22)	Jack Twohig Carpet One (16)	W.W. Electric Motors (21)
Campbellsport Building Supply (13)	Jackson Kahl Insurance Services (7)	Warehouse Specialists (20)
Capelle & Diedrich Construction (16)	Jet Stream Enterprises (23)	Waupun Memorial Hospital (18)
Charter Communications (15)	Keller, Inc. (11)	Waupun Utilities (7)
Citizens First Credit Union (7)	Linstrom's Catering (4)	Webster's United Foods (6)
City of Fond du Lac (24)	Lutheran Homes & Health Services (5)	Wendt's on the Lake (4)
City of Ripon (14)	Manowske Welding (18)	West Bend Machine Works (5)
City of Waupun (15)	Marchant Schmidt (18)	WIPFLi (10)
Combination Door Co. (18)	Marian University (17)	wisnet.com (14)
Condon Oil Company (17)	McClone Agency (13)	ZA Commercial (new investor)
Consultants Laboratory (23)	McNamara & Thiel Insurance (8)	Zacherl, O'Malley & Endejan (16)
Cowles-Henke-Kemmel Ins. Agency (5)	Mercury Marine (24)	
Davis & Kuelthau, S.C. (21)	Michel's Corporation (11)	<i><b>Our valued reciprocal partners:</b></i>
Dean W. Uelmen, DDS (10)	Mid-States Aluminium Corp. (23)	Campbellsport Area Chamber of
Edgerton, St. Peter, Petak,	Muthig Industries, Inc. (21)	Commerce
Rosenfeldt (24)	National Exchange Bank & Trust (23)	Fond du Lac Area Association of
Edward Jones (13)	Natural Stone Veneers (6)	Commerce
Electro Plating Company (11)	Northcentral Construction (2)	Ripon Area Chamber of Commerce
EP-Direct (2)	Osborn & Son Trucking (8)	Waupun Area Chamber of Commerce
F. Ziegler Enterprises (14)	Ottery Transportation (14)	
Faith Technologies (11)	PanelTEK (10)	
Flood Homes (24)	Pit Stop Portables (2)	



*Improving the economic well-being of the residents & businesses of Fond du Lac County*

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### *What FCEDC clients have to say about our services:*

"FCEDC was able to provide a wide array of services. They helped with market research and really helped focus all of the ideas I had down to the one or two that were really worth pursuing. One thing I found especially helpful was their ability to help me understand not only what I want to do but also what the market will allow me to do. The point where those two viewpoints agree is the 'sweet spot,' and they were very helpful in getting me to that point. They made me feel like my small business is extremely important, and that was very reassuring."

Alan Hathaway, President, BrownBoots Interactive, LLC

"FCEDC was instrumental in a lot of ways. The single greatest service that FCEDC provided was being the glue that helped bring all the constituents together that ultimately ended in a success story for Mercury Marine. The leadership was on my speed dial list all through the summer, and I honestly don't think there was a day that went by that I didn't talk to the office – and that included weekends, holidays, you name it. They were always there, always consistent and always helped bring everyone together toward a common goal. It was one of the most collaborative efforts I've ever been a part of."

Steve Cramer, Chief Financial Officer, Mercury Marine

"The constant communication that the staff gave us when we had questions about the workforce, the area, the infrastructure, the highway system, or rail system was a tremendous help. They were a great help with getting the information we needed to do our initial market study then develop that into a business plan. The staff was wonderful. They always seemed to have time for any questions that we had and any meetings we needed to schedule. The services provided to McNeilus Steel went above and beyond what we expected."

Greg Head, General Manager, McNeilus Steel

"FCEDC helped me with my business plan which then helped me know how I wanted to structure my business, what hours I wanted to keep, define my advertising, and define my budget. When people come to me saying they want to start a business, I tell them that FCEDC is where they need to go. FCEDC was a great resource for information and any questions I had."

Joyce Fischer, Owner, Timeless Bridal, LLC

"What FCEDC did for us was to really solve that business issue in a way that gives us a competitive advantage."

Rod Winter, Chief Executive Officer, Wausau Everest