



Improving the economic well-being of the residents & businesses of Fond du Lac County

Our Services

At Fond du Lac County Economic Development Corporation, strategic thinking is what we're all about. Healthy communities, successful companies, a strong economy — these are the victories by which we measure our success. Our expertise and resources give Fond du Lac County businesses and communities an advantage over the competition.

EXISTING BUSINESS DEVELOPMENT

FCEDC provides access to workforce and job training programs and funding; productivity and environmental solutions; expansion and project planning; access to local, state and federal assistance; aid in structuring or restructuring company finances; strategic planning; market intelligence; international business and export development; assistance in regulatory matters, and a variety of other consulting services.

BUSINESS START-UPS

FCEDC provides start-up business assessment; assistance with business plan development; professional network referrals; assistance with locating site or facilities; market intelligence and financing assistance.

BUSINESS ATTRACTION

FCEDC provides site and facilities location and site visit coordination; thorough community, economic and demographic profiles; employee relocation assistance; incentive programs that match your needs; liaisons with referral networks; direct prospect interface; permitting assistance and public relations coordination and additional necessary services.

INTERNATIONAL OPPORTUNITIES

As a partner in the Northeast Wisconsin International Development Program, FCEDC offers services that assist our clients to compete in a global marketplace. From small businesses interested in exporting to global companies looking to do business in Northeast Wisconsin, expert consulting services are available.

COMMUNITY SERVICES

FCEDC offers professional economic development assistance and training; community economic strategic planning; business retention programs; economic impact assessment; design and administration of assistance and incentive programs; access to state and federal funds; connecting business, community and individual resources; physical infrastructure development; and marketing plan assistance for business attraction.

TALENT ATTRACTION

In conjunction with our organizational partners, FCEDC provides assistance with workforce retention, education and customized training programs for workforce development.



Sources of Funds

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|----------------|-----|
| Private Sector | 14% |
| Public Sector | 26% |
| Admin. Income | 19% |
| Contracts | 13% |
| Grants & Other | 28% |

2012 Operating Budget: \$777,193



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2012 FCEDC Board of Directors

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FCEDC Staff

Steve R. Jenkins, President, CEcD (920) 929-2063 or steve@fcedc.com

Steve provides direction in strategy; takes the lead on business attraction projects; oversees public relations, investor relations, community services, collaborative initiatives and organizational management.

Owen Rock, Business Strategist, EDFP (920) 322-1374 or owen@fcedc.com

Owen provides direct consulting services to existing businesses who are looking to expand or strengthen their business, start-up services to clients who would like to explore a new business idea and assists with business attraction projects.

Joe Becker, Director of Business Finance, C.P.A., EDFP (920) 929-7552 or joe@fcedc.com

Joe administers all revolving loan fund programs; provides financial analysis for clients and performs all accounting functions.

Jo Ann Giese-Kent, Research Specialist (920) 322-1878 or joann@fcedc.com

Jo Ann conducts and communicates regional community and economic research, manages research program to support client services, and writes grants to support programs and services

Jacqui Corsi, Marketing Specialist (920) 929-3688 or jacqui@fcedc.com

Jacqui coordinates marketing functions as they pertain to proactive marketing, public relations, and social media and provides marketing consulting to small businesses.

Annette Murray, Administrative Assistant (920) 929-2061 or annette@fcedc.com

Annette provides high-level administrative support to all aspects of the organization and maintains the documents and systems essential to the corporation.